

23

National Investigations Conference

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Training

THURSDAY 25TH MAY

General Stream

Welcome

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FOR BUSINESS

Supported by:

And this year also supported by:

TFE

Tenancy Fraud Forum

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Exhibitors

TRUST ID

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FOR BUSINESS

OXFORD Investigation

Service

Ascendant Solutions

data intelligence

Training

Third Line Analytics

GBG

TFE

Tenancy Fraud Forum

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General Stream - Day 2

10:20

- Making Whistleblowing Work

- John Stalley & Lous Maxwell

10:55

- Employee Identity Vetting

- Trust ID

11:25

- Refreshments & Exhibition

12:00

- Disclosure – AG’s Guidelines 2022

- C. Norris (ITS Training)

12:35

- Persistent Evaders the Hidden Menace

- Alan Wood – NPED

13:05

- Lunch & Exhibition

14:10

- Direct Payment Fraud, The Investigation

- P. Juhasz & H. Turner (SAFS)

14:45

- Direct Payment Fraud, The Prosecution

- A. Johnson (SPB)

15:15

- Refreshments & Exhibition

15:50

- Cartels & Procurement

- R. Saunders (CMA)

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Making Whistleblowing Work

John Stalley

WEALDEN DC

Louise Maxwell

MINISTRY OF JUSTICE

John has been with Wealden District Council Investigations team for the past 13 years and for the last 2 years as their Investigations Manager. The team form part of Audit and Investigations within the Whistler organisation. Prior to joining Wealden District Council in 2010 John had served 21 years with Sussex Police, 18 years within CID with investigations and intelligence teams as a senior investigator and supervisor at district, county and national levels. John has over 40 years' experience in investigations, fraud and corruption across the many sides of the industry and public life. He is keen to develop and promote investigations throughout local government and the public sector.

Louise Maxwell, Head of MoJ Counter Fraud Centre of Expertise

Louise has a 23 year career in criminal justice, starting in Legal Aid and moving into Ministry of Justice Headquarters in 2010 to set up a Departmental Counter Fraud response. Louise is responsible for leading, co-ordinating and facilitating the MoJ's counter fraud community and driving continuous improvement. Louise works closely with the Public Sector Fraud Authority to ensure the MoJ meets the requirements of the Government Functional Standard for Counter Fraud. Outside of work, having achieved a Masters in Criminology and Criminal Justice in 2021, Louise is now undertaking a PhD with research focused on prison policy.

WHISTLE BLOWING:

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#NICONF23

(c) NICONF and speakers

1

Public Interest Disclosure Act 1998

- An Act to protect individuals who make certain disclosures of information in the public interest; to allow such individuals to bring action in respect of victimisation; and for connected purposes.



What is Whistle Blowing?

- Whistleblowing is **when a worker exposes illegal, illicit or dangerous activity happening in their workplace**. It is also known as 'blowing the whistle' or 'making a protected disclosure'. If you are a worker and you report certain types of wrongdoing, you can be classed as a whistleblower and covered by whistleblowing law.



Who is a Whistleblower ?

- You are a whistleblower if you are a worker and you report certain types of wrongdoing. This will usually be something you've seen at work - though not always.
- The wrongdoing you disclose must be in the public interest. This means it must affect others, for example the general public.
- As a whistleblower you're protected by law - you should not be treated unfairly or lose your job because you 'blow the whistle'.
- You can raise your concern at any time about an incident that happened in the past, is happening now, or you believe will happen in the near future.

When is whistleblowing used?

- There are several reasonable grounds for when whistleblowing can be used. However, most cases must include one of the following:
- Criminal offence: This includes acts like financial corruption, human trafficking, and modern slavery.
- Noncompliance of legal obligations: This relates to conduct like discrimination, bullying and harassment and safeguarding breaches.
- Miscarriage of justice: This involves penalising someone for the actions of a different person, as well as victimisation.
- Health and safety risks: This includes neglecting working standards, using inappropriate machinery, and exposure to unsafe chemicals.
- Environmental damages: This covers things like illegal disposal of chemicals and toxins, as well as damaging natural habitats.
- Deliberate concealment: This uncovers whether the following information or accounts have been deliberately concealed. For example, tampering reports, excluding findings, or presenting false information.

Who can be a Whistle Blower?

There are certain people who can legally raise concerns through whistleblowing. The 'whistleblower' must identify as one of the following:

- A current employee.
- A former employee.
- A trainee.
- An agency worker.
- Member of an organisation (like the Limited Liability Partnership (LLP)).



Complaints that count as whistleblowing

- You're protected by law if you report any of the following:
 - a criminal offence, for example fraud
 - someone's health and safety is in danger
 - risk or actual damage to the environment
 - a miscarriage of justice
- the company is breaking the law, for example does not have the right insurance
 - you believe someone is covering up wrongdoing



Whistle Blower’s or Traitors?



Who is the odd one out?



Any Questions?



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TRUST ID

Employee Identity Verification

Elliot Thompson
Senior Sales Executive

TrustID is a leading identity verification business. Our ID checking services support Right to Work, Right to Rent, DBS and KYC legislation and reinforce counter fraud checks. As one of the first government-certified Identity Service Providers (IDSPs), we can also support the latest Digital Schemes. Our services simplify ID checks, protect against fraud, save time and drive efficiencies during an onboarding process.

I joined the TrustID Business Development team 2 years ago. My role involves advising organisations of all sizes on the most suitable and affordable ID checking services to drive compliance, reduce their risks and support their internal processes."

About TrustID

- ✓ Specialists in the verification of identity documents to support:
 - ✓ Right to Work (RTW) checks and compliance
 - ✓ Right to Rent (RtR) checks
 - ✓ DBS checks
 - ✓ KYC/AML checks including address validation and PEP & Sanctions checks
- ✓ Certified Identity Document Service Provider (IDSP) for the UK Home Office Digital RTW, RtR and DBS Schemes
- ✓ Currently support around 2,500 public and private sector organisations
- ✓ Interface into Home Office online checking service
- ✓ ISO27001 and CE Plus certified
- ✓ Founding member of the Association of Document Validation Professionals

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Some examples of TrustID customers

NHS

randstad

LONDON METROPOLITAN UNIVERSITY

Haringey

METROPOLITAN POLICE

HAYS

Cabinet Office

FULLERS

COMPUSAT SYSTEMS

MANCHESTER CITY COUNCIL

MANCHESTER METROPOLITAN UNIVERSITY

ISLINGTON

MERLIN

Talos360

RODFORD POLICE

Manpower

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To Vet or Not to Vet?

✓ HR acutely feeling the shortage of talent

✓ The UK employment rate was estimated at 75.6% in October to December 2022

✓ 56% believe availability of new talent is the number one biggest recruitment challenge they face

✓ Two-thirds (62%) said competition was their first or second biggest challenge

✓ Getting it wrong is costly

✓ 1 in 5 say bad hires occur because they needed to fill the position quickly

✓ 1 in 3 say bad hires occur because the pool of talent they had available to them was too small

✓ A bad hire with a salary of €42,000 is estimated to cost an organisation more than €132,000



Why is Employee Vetting Important?

✓ Deter non-trustworthy employees and ensure staff have right qualifications

✓ According to CIFAS, 1 in 11 people in the UK have lied about their qualifications on their CV

BBC NEWS

Unqualified doctor who faked degree took £1.3m from NHS, trial told

CITY OF LONDON POLICE

Serial fraudster sentenced after forging CV and employment reference

INDEPENDENT

Fake court interpreter earned £65,500 from 140 cases including grooming gang trial



Why is Employee Vetting Important?

✓ Deter non-trustworthy employees and ensure staff have right qualifications

✓ According to CIFAS, 1 in 11 people in the UK have lied about their qualifications on their CV

✓ Increase safety and prevent fraud

✓ 57% of the fraud incidents PwC examined occurred with the help of an employee

✓ Introduce consistency

✓ Across all staff whether remote or office-based

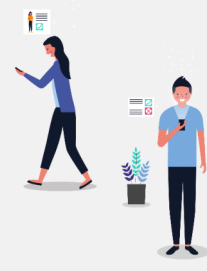
✓ Reduce bias

✓ Demonstrate compliance



TRUST ID

Fake document stats



Trends in Fraudulent Identity Documents

Fake Documents Trends from Oct. 2022 - Mar 2023
Most Used Fake Documents

UK (84%)

GERMANY (15%)

FRANCE (12%)

IRELAND (10%)

NET (7%)

OTHER (10%)





Trends in Fraudulent Identity Documents

Which country were most fake documents from
October 2022 - March 2023?



Top 5 Countries

Great Britain

52.99%

Ireland

36.65%

Nigeria

3.59%

France

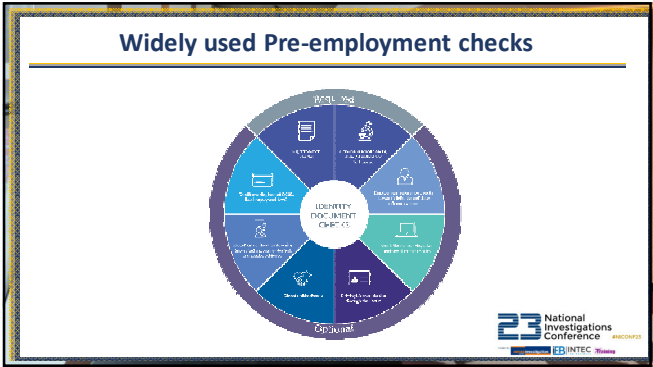
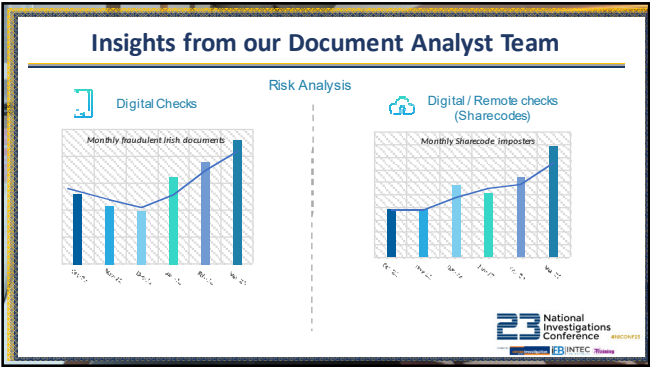
3.59%

Portugal

3.19%







Why are Right to Work checks important?

All employers in the UK have a responsibility to prevent illegal working. You do this by conducting right to work checks before you employ someone, to make sure the individual is not disqualified from carrying out the work in question by reason of their immigration status.

If you're found guilty of employing someone who you knew or had 'reasonable cause to believe' did not have the right to work in the UK, you could face:

- Up to £20,000 fine (per illegal worker)
- Up to 5 years in prison
- Brand damage and negative PR
- Damage of trust internally and externally
- Business disruption

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Right to Work guidance

Digital Checks

Digital / Remote checks (Sharecodes)

Non-Digital Checks

✓ In-date UK and Irish biometric passport and Irish passport card holders

✓ Using Identity Service Provider (IDSP)

✓ Must achieve GPG 45 medium level of confidence (MLoC)

✓ eVisa holders

✓ RTW status confirmed via the Home Office service through Sharecodes

✓ BRCs and BRPs no longer permitted as evidence of RTW (Annex B to RTW guidance)

✓ All other List A and List B documents, e.g.

- Out of date British & Irish passport holders
- NI & Birth Certificates

✓ Physical document checks

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How can Identity Service Providers (IDSP) help?

Digital Checks

Digital / Remote checks (Sharecodes)

Non-Digital Checks

Must use IDSP

Not Compulsory

Not Compulsory

Document Authentication

Eligibility Assessment

IDSPs can support some or all of these check types

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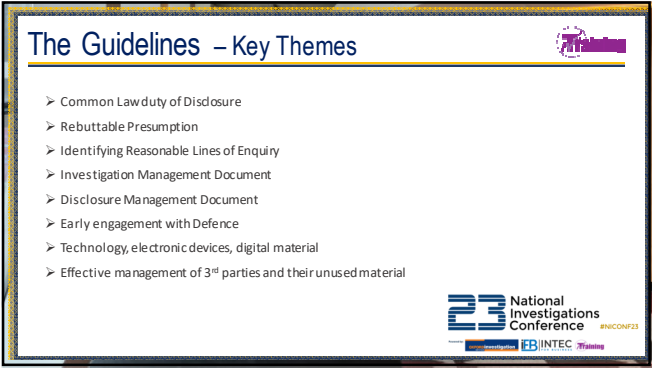
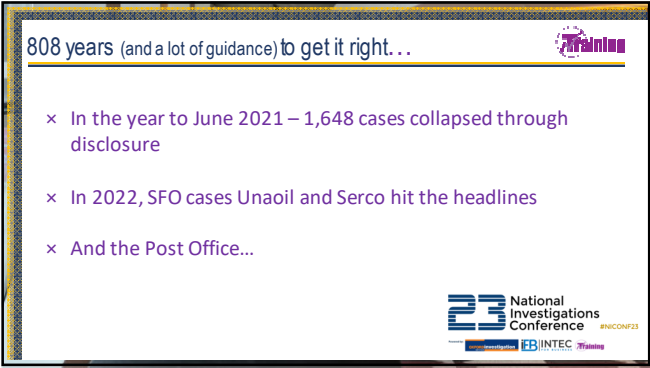
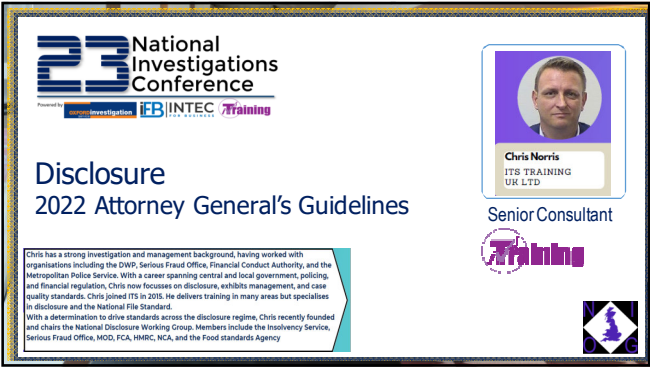
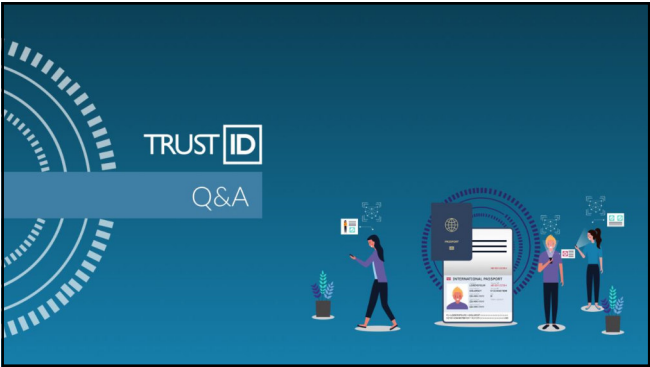
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DBS Guidance

Types of Checks	Right to Work	Sharecodes	Document Authentication
CRACKED	Yes	Yes	Yes
Employment Level (S.1(2)(b))	Yes	Yes	Yes
CRACKED (S.1(2)(b))	Yes	Yes	Yes
Additional Verification	Yes	Yes	Yes
Document Type	Yes	Yes	Yes
Document Type	Yes	Yes	Yes

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And...

➤ Sensitive material, relevance, and redaction

➤ LPP

➤ Defence obligations

➤ NFS & Streamlined Disclosure Procedures versus full MG6 series

➤ Training – demonstrate appropriate skill authority

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Disclosure – The key takeaways

✓ Branding

✓ Culture

✓ Training

✓ Systems

✓ Material Management (Record Retain), Review Strategies (Review Reveal)

✓ Supervision and Strategic Leadership

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Questions?

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(...or come and speak to us on the IT S stand!)

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Contact Us

Email chris@its-training-uk.com

Post a question on www.niog.org.uk

Call us on 0330 022 8262

Training

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National Persistent Evaders Database

Alan Wood

NPED

Alan has over 23 years' experience in recovering Local Authority debts and has undertaken a variety of roles giving him a unique insight into all aspects of debt.A multi award-winning decision-maker and Fellow of the British Parking Association with a proven track record of achieving year on year growth and improved operational performance. Alan leads the parking industry on nuisance vehicle research and is the founder of the National Persistent Evader Database - NPED, currently working with the cabinet Office and National Roads policing to establish a pilot scheme aimed at improving our vehicle community and denying criminals the use of our roads.

UK

NPED

National Persistent Evader Database

WHY?

PLYMOUTH
CITY COUNCIL

"There are currently 692 vehicles in Plymouth classed as persistent evaders' with a total of 4,702 outstanding PCNs."

Newham

"A council in north east London has written off more than £7.2m in Penalty Charge Notice (PCN) debt. Bailiffs working for Newham Council have been unable to trace 'persistent evaders' and drivers no longer living at their addresses, a meeting heard on Tuesday. The council wrote off a total of £55.64m in parking debt between 2014-15 and 2021-22. Uncollected debt built up over the years, deputy mayor James Asser said."

Folkestone & Hythe
DISTRICT COUNCIL

"Tens of thousands of pounds have been lost by Folkestone & Hythe District Council on unpaid PCNs by persistent offenders, since the start of the contract with NSL in April 2012. This is part is due to the vehicles owned by persistent offenders not holding valid MOTs, road fund licence or insurance."

NPED
National Persistent Evader Database

NPED VALUE

ISSUING AUTHORITIES

LOCAL AND NATIONAL ROADS POLICING

OUR COMMUNITIES

REDUCE AIR POLLUTION

IMPROVE ROAD SAFETY

REDUCE ANTI-SOCIAL BEHAVIOUR

SAVE COSTS AND REDEPLOY VITAL FUNDS

DATA-DRIVEN DECISION MAKING

NPED
National Persistent Evader Database

SCORING MATRIX

CAT. B
10 plus PCNs
+
No VED/No MOT/No Insurance

CAT. D
Fewer than 3 PCN outstanding
No warrants
No Action Required

CAT. A
50+ PCNs
+
No VED/No MOT/No Insurance
Linked to number plate doing
No keeper details with the DVLA

CAT. C
3+ PCN
Persistent Evaders

CAT. N/A
Zero PCN
Not on the database.
Compliant vehicle.

NPED
National Persistent Evader Database

SCORING MATRIX

Persistent Evaders Analysed

Category	2018	2019	2020
VED	18%	25%	28%
No MOT	22%	35%	42%
Unregistered	28%	32%	38%

NPED
National Persistent Evader Database

NPED STRUCTURE

OFFICIAL PARTICIPANT
NPED
National Persistent Evader Database

OFFICIAL SUPPLIER
NPED
National Persistent Evader Database

OFFICIAL PARTICIPANT
NPED
National Persistent Evader Database

OFFICIAL SUPPLIER
NPED
National Persistent Evader Database

Back Office

Local Authority

Data Export to various agencies, including enforcement, Police & DVLA

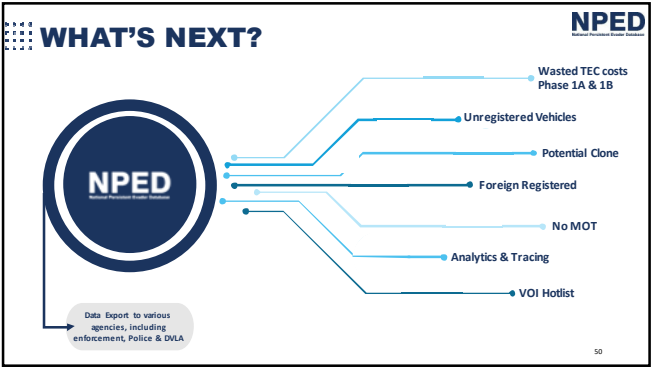
NPED
National Persistent Evader Database

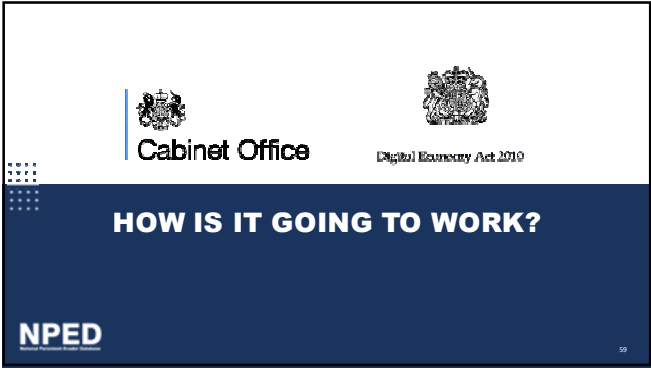
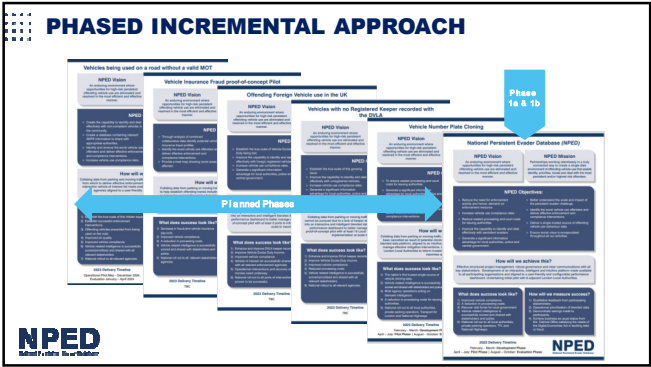
NPED

Official Participant of National Persistent Evader Database
Awarded to
Committed:
Registration No:
Alan Wood
Chief Executive Officer, NPED

Official Supplier of National Persistent Evader Database
Awarded to
Committed:
Registration No:
Alan Wood
Chief Executive Officer, NPED

NPED
National Persistent Evader Database





WHAT ARE THE BENEFITS?

NPED

ISSUING AUTHORITIES

NPED

Much needed cost savings

Reduce anti-social behaviour

Reduce air pollution

Recover vital funds

Make our roads a safer place

Issuing Authorities

LOCAL & NATIONAL ROADS POLICING

NPED

Significant Information advantage

Deny criminals the use of the roads

Reduce anti-social behaviour

Better use of resources

Make our roads a safer place

Local and National Roads Policing

OUR COMMUNITIES

NPED

Identify the worst offenders in society

Zero cost vehicle management tool

Reduce anti-social behaviour

Help tackle air pollution

Protects the lawful motorist

Our communities

HOW WILL THESE BENEFITS BE MEASURED?

NPED

ARE WE IN A GOOD POSITION WITH THE BASELINE?

NPED





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Presented by





Philip Johnson
SAFS



Hannah Turner
SAFS

Direct Payment Fraud, The Investigation




Philip has worked within Local Government since 1998 when he joined Hertfordshire and Bedfordshire's Shared Anti-Fraud Service. Philip is a Senior Fraud Investigator and has been instrumental to the success of the Shared Anti-Fraud provided a counter-fraud platform to several Local Authorities and Housing Association's.

Philip is ACFS qualified and was the first Local Authority Investigator to join the Government Counter Fraud Profession in 2019, where he is a Local Authority lead on the GCFP Advisory Panel. In 2020 his achievements were acknowledged when he was awarded the TECFA's Outstanding Male Professional award.

Hannah has been an Accredited FI for 12 years. She started her FI career with Hertfordshire Police within ESRO (Shared Special Operations Unit). Hannah joined the Shared Anti-Fraud Team in November 2018 as their first Financial Investigator. Hannah has dealt with a large variety of cases from large scale drug cases to direct payment cases, including some very complex and high-profile cases.



A presentation slide with a white background and a thin blue border. At the top, the text "Shared Anti -Fraud Service" is centered in a black serif font. Below this, the name "Frances Noble" is written in a large, bold, black serif font. Underneath the name, the title "A Web Of Lies" is written in a large, bold, black serif font. Further down, the text "Philip Juhasz: Senior Fraud Investigator" and "Hannah Turner: Accredited Financial Investigator" is centered in a smaller black serif font. At the bottom left, there are two logos: a shield-shaped logo with a blue and green design and the text "SAFS" in blue, and a logo for "EB INTEC" with the text "EB INTEC" in blue and "WIRTSCHAFTS UNIVERSITÄT WIEN" in smaller text below it. At the bottom right, there is a logo for "National Investigations Conference" with the text "National Investigations Conference" in blue and "FINCONF23" in smaller text below it.

Shared Anti -Fraud Service

Frances Noble

A Web Of Lies

Philip Juhasz: Senior Fraud Investigator
Hannah Turner: Accredited Financial Investigator

 SAFS
Economic Crime Unit
City of London Police

 EB INTEC
WIRTSCHAFTS UNIVERSITÄT WIEN

 National Investigations Conference
FINCONF23

[illegible]

Meet the Family



FRANCES
NOBLE



LAURA & PHILIP
BORRELL



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The Allegation

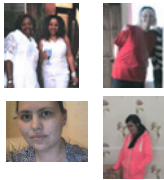


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Council Records

Local Authority & Housing Association



Component, please look into this immediately - 1 APR 2017
(Focus card)
Lynn Vassell
on behalf of
FRANCE NOBLE
Rene Noble

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Further Enquiries

➤ Direct Payment Quarterly Returns

➤ Witness Statements



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Financial Investigation

➤ 4 separate Production Orders 2017; 2018 x 2 and 2022 (confiscation) – France NOBLE, Laura BORRELL and Philip BORRELL

➤ Identified from the accounts:

- Possible care?
- Transfers to Laura and Philip accounts
- Loans/money transfers
- Cheque payments
- Self funding other own accounts



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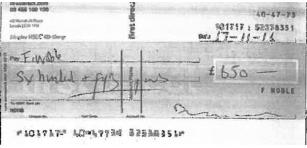
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The use of Cheques

➤ Matched cheque payments from care account to NOBLE own accounts

➤ Paid herself £184k via cheque payments



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Layering

NOBLE's HSBC account
£18,000 loan

Laura and Philip's Joint Lloyds account
2 separate credit transfers £10,000 and £8,000 credit

Laura's sole Lloyds account
£18,000 credit transfer

Laura and Philip's Joint Lloyds account
£19,000 credit transfer

To solicitors for conveyance of house purchase

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Lines of Enquiry from Production Orders


PURCHASED
CHEQUE DEPOSIT


CCTV


TRAVEL


EMPLOYMENT

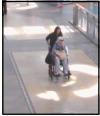

WITNESS
INTERVIEW

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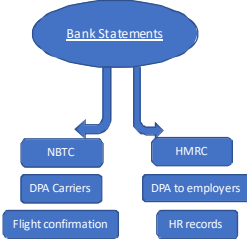
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Account Monitoring Order





Travel and Employment





Directed Surveillance





Witnesses



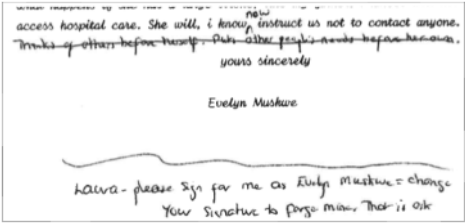


Search Warrants





Exhibits





Digital Forensics

"Laura Borrell work nights. Laura noble, daughter!"
Frances Noble – Laura Borrell

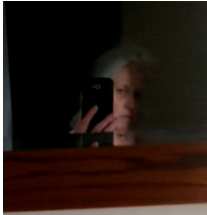


"You're going to get call from adult care services, to check OK with my care pack. Your surname is NOBLE?"
Frances Noble to Laura and Philip Borrell

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Digital Forensics





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Propensity to be Dishonest

Hi M,

This is what I'm going to tell Ascentia about you and Tesco...

Mrs F Noble
Development Manager
fnoble@tesco.co.uk

When this fails to go through, or they don't get a response, I'll give them your Yahoo email address and your mobile number.

I worked at Tesco between November 2010 and June 2012 as a Scrum Master
You were my boss.

Phil x

Go Employment Details

First applicant
Employee's name
Nature of roles
Employer's name
Employer's address
Employer's telephone number
Employer's email address
Employer's website
Employer's postcode
Employer's telephone number

First applicant
Employee's name
Nature of roles
Employer's name
Employer's address
Employer's telephone number
Employer's email address
Employer's website
Employer's postcode
Employer's telephone number

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On the Sofa with Holly and Phil





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The Shared Anti-Fraud Service



Philip Juhasz: Senior Fraud Investigator:
Philip.juhasz@hertfordshire.gov.uk

Hannah Turner: Accredited Financial Investigator
Hannah.turner@hertfordshire.gov.uk

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Direct Payment Fraud, The Prosecution



Andrew Johnson
5 PAPER BUILDINGS

5 P B
5 PAPER BUILDINGS



Andrew Johnson was called to the Bar in 2008. He primarily acts in the Crown Court for non-CPS prosecutors, particularly acting in consumer law, health and safety and fraud prosecutions by local authorities. He also appears frequently in the High Court and Court of Appeal (Criminal Division) as freshly instructed counsel for the Crown, dealing with cases involving alleged procedural errors and out of time appeals by victims of trafficking. He is ranked as a leading junior in both the Legal 500 and Chambers and Partners, and is a member of the Attorney-General's Regulatory List. He has sat as a Deputy District Judge (Magistrates' Courts) since 2017 and as a Recorder of the Crown Court since 2020.

5 | P | B

5 PAPER BUILDINGS

Andrew Johnson

5 Paper Buildings

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Frances Noble

The Prosecution

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The Prosecution Timeline

- Pre-charge
- Defendants travel to Germany before informations laid
- COVID

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The Prosecution Timeline

- Applications to dismiss the charges
- Fitness to plead issues for two defendants
- Arraignment with a visiting German Judge

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The Prosecution Timeline

- An unexpected guilty plea
- Failure to surrender
- More guilty pleas

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The Prosecution Timeline

- Sentence
 - Frances Noble: 4 years and 9 months' imprisonment
 - Laura Borrell: 3 years and 9 months' imprisonment
 - Philip Borrell: 4 years and 3 months' imprisonment

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The Prosecution Timeline

- An unsuccessful attempt to appeal
- Initiating extradition – there is a route for local authorities!
- A sad ending

The Prosecution Timeline

- Confiscation
 - Laura Borrell - £22,707.68
 - Philip Borrell - £37,204.21



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Training

The Route to Success

- The quality of the investigation
- Early legal liaison
- Collaborative working
- Judicial continuity



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Training

Andrew Johnson
aj@5pb.co.uk



5 PAPER BUILDINGS



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Training

REFRESHMENTS



Back in 30 Minutes!





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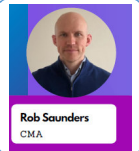


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Training

Cartels & Procurement



Rob Saunders
CMA



Competition & Markets Authority

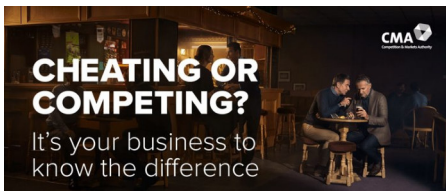
Rob Saunders is a Principal Intelligence Officer in the Specialist Intelligence Unit at the Competition and Markets Authority (CMA). Rob is currently leading on work designed to spread awareness of competition law and proactively identify anti-competitive behaviour. Over the last nine years, Rob has worked in both the investigation and intelligence teams at the CMA and acted as the lead investigator on a number of competition enforcement investigations.



Cartel fraud in public procurement



Competition & Markets Authority



CHEATING OR
COMPETING?
It's your business to
know the difference

- Rob Saunders, Principal Intelligence Officer, Specialist Intelligence Unit



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CMA – who we are

OFFICE OF FAIR TRADING

+

2014

COMPETITION COMMISSION

↓

CMA
Competition & Markets Authority

- UK's primary competition and consumer law enforcement agency
- Formed out of functions of the OFT and CC
- Responsible for promoting business competition in the UK
- HQ in Canary Wharf + bigger presence in the devolved nations, Manchester and Darlington expansion planned

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Cartels...

carte blanche whatever you think is en carte blanche. **car-tel** /kar'tel/ cart of companies or cou dustry who act toget prices. The compa

closer to home than you might think



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Importance of fighting bid-rigging



- Bid-rigging is a key risk in public procurement
- Gov spends around £290bn per year on public procurement
- Increasing importance of public procurement as emerge from Covid-19
- Public procurers must be on high alert to anti-competitive practices

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Cartel cases cross sectors

- Raft of recent cases- £136 million fines
- 27 Director Disqualifications
- 2 criminal convictions
- Damages claims
- Reputational harm
- Debarment risk
- But awareness of risk still seems low



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Powers of investigation



- 'Dawn raids'
- Interviews
- Requiring companies to provide us with documents and information
- Surveillance Powers
- Covert Human Intelligence Sources
- Communications Data

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Bid-rigging

NO CONTEST

Bid Suppression

Firms agree not to submit a bid at all so there is less competition



Company A Company B Company C

Bid Rotation

Firms take it in turns to 'win' contracts



Cover Pricing

Firms who don't want the work discuss with competitors to submit inflated 'cover' prices



Market Allocation

Firms agree to divide up customers or geographic areas



Office fit-out case

CMA

Competition & Markets Authority

- Clients, which included a further education college in East London, missed out on opportunities to get the best possible deal.
- Value for money undermined
- Fines over £7 million
- Disqualification of 6 directors

DISQUALIFIED

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Cover-bidding evidence

CMA

Competition & Markets Authority



"Attached is version to send to [company 1 director] ... This is about (x)% over our base price ... ask him to logo up and send with covering email..."

"he (the commercial property agent) wants us to quote this [...] job, but do you want to do a crappy plan and exorbitant cost for us... This is what we need another (bid) for. It needs to be rubbish and ultimately not work."

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Construction case

CMA

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Concrete drainage products

- Operating between July 2006 – March 2013
- 3 companies broke competition law
- CMA secretly recorded cartel meetings
- Fines over £36m
- 4 directors disqualified
- 1 criminal conviction



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Price fixing evidence

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"But guys... look at all our financial numbers, we've all had a good year... And that's come about by all sitting here and [being] patient."

Secretly recorded evidence from cartel meeting



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Demolition and asbestos removal case

CMA

Competition & Markets Authority

CMA found 10 companies engaged in bid-rigging

- Decision issued March 2023
- 10 construction firms
- Total fines almost £60 million
- Bid-rigging in demolition and asbestos removal contracts
- 3 directors disqualified
- Each involved in at least 1 of 19 contracts worth over £150 million affected
- Met Police Training College, Selfridges and Oxford University among those affected
- Compensation payments (5 firms)



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Collusion detection

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BIDVIEWER

Developed to identify bid-rigging and collusion

- Tested on live tender data
- Seeking further data to test and refine the tool
- The CMA keen to work in collaboration with public sector bodies

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(c) NICONF and speakers

20

Tender data required for tool

- Date of tenders
- Goods/works/services involved
- Location of tenders
- Expected value
- Bidders and their bids
- Winning bidder
- **Screens then applied to identify suspicious patterns based on "red flags"**
- **Data will be securely stored and in accordance with GDPR**



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Where to find out more

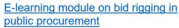
VISIT: gov.uk/cheating-or-competing

Our Cheating or Competing campaign page houses:

- New, free e-learning module on bid-rigging dangers
- Quick guide with advice for public procurers
- Series of animated explainer films and reporting info



Bid rigging: Free E-learning for procurement professionals



E-learning module on bid rigging in public procurement



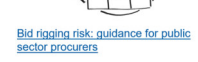
ILLUSION



Bid rigging risk: guidance for public sector procurers



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How to report to us



**CALL THE CARTELS HOTLINE ON
020 3738 6888**

Alternatively, report via our online reporting form or email:
cartelshotline@cma.gov.uk



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Questions



Any Questions



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Thanks!

